

# GEOGRAPHICAL FOOTPRINT

GRI 2-1, 2-6

PHOSAGRO GROUP'S MINERAL FERTILIZERS AND FEED PHOSPHATES ARE IN DEMAND BY FARMERS IN RUSSIA AND APPROXIMATELY 100 COUNTRIES WORLDWIDE, THANKS TO THEIR EXCEPTIONAL ECO-FRIENDLY PROPERTIES AND OUR EFFICIENT LOGISTICS



For more information on our geographical footprint, visit the Company's website

## FERTILIZER APPLICATION AND SERVICE

Our high-quality service for farmers, including agronomic advice, coupled with the unique properties of our fertilizers, ensure the strong performance of our products.



## PRODUCT AND SERVICE DEVELOPMENT

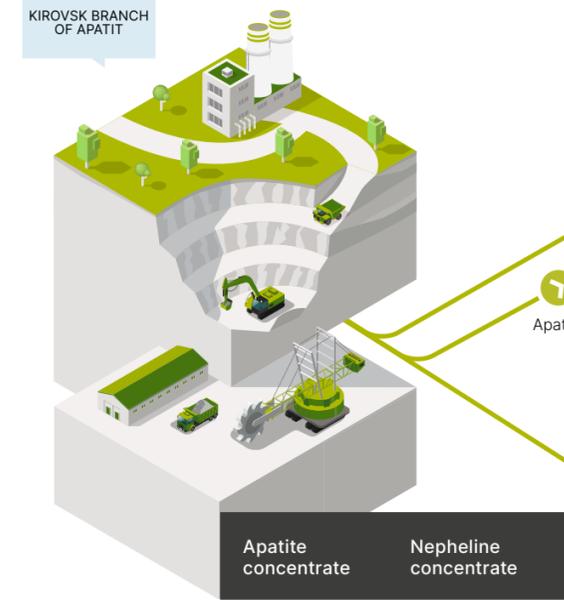


PhosAgro Group runs the Samoilov Scientific Research Institute for Fertilizers and Insectofungicides (NIUIF). We also operate our Moscow-based Innovations Centre that develops advanced plant nutrition systems in cooperation with leading R&D centres.

## MINERAL EXTRACTION

The Kirovsk branch of Apatit produces high-grade phosphate rock and nepheline concentrate.

Ore mining  
**39.2 mt**

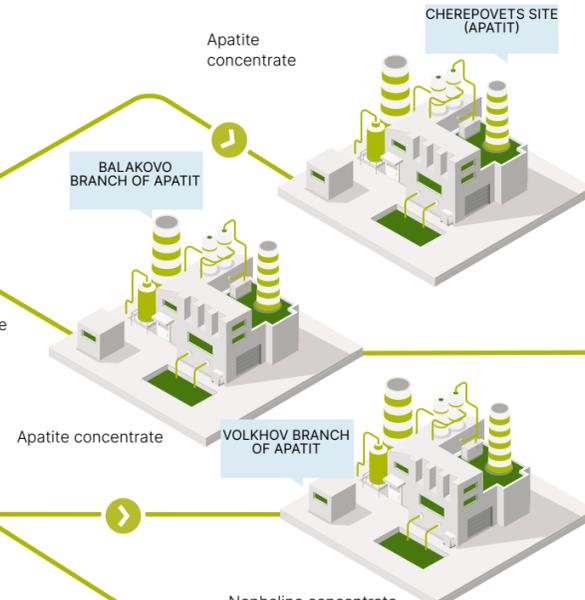


## FERTILIZER PRODUCTION

The Cherepovets site of Apatit produces phosphate fertilizers, phosphoric and sulphuric acids, as well as NPK, ammonia, and ammonium nitrate.

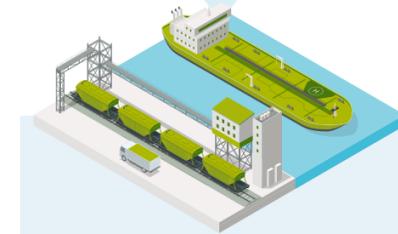
The Balakovo branch of Apatit produces phosphate fertilizers and feed phosphates.

The Volkhov branch of Apatit produces mineral fertilizers and sodium tripolyphosphate.



## TRANSPORTATION AND LOGISTICS

With its railway infrastructure, an in-house fleet of railcars, and a ca. 8 mtpa port transshipment capacity across key export routes, the Company can ensure reliable and timely product supplies to customers both in Russia and abroad.



**7.7 mt of agrochemicals,**  
including: nitrogen fertilizers ..... 2.4 mt  
phosphate fertilizers ..... 5.2 mt  
other products ..... 0.1 mt

**2.5 mt of agrochemicals,**  
including: phosphate fertilizers ..... 1.9 mt  
feed-grade MCP ..... 0.4 mt  
nitrogen fertilizers ..... 0.2 mt  
other products ..... 0.1 mt

**1.1 mt of agrochemicals,**  
including: nitrogen fertilizers ..... 1.0 mt  
STPP ..... 0.06 mt  
other products ..... 0.04 mt

## MARKETING AND SALES

PhosAgro Group's network of sales offices covers the majority of key regions in Russia and the CIS, making its quality products available to farmers in the local priority market and across the globe.

