

DEBT MANAGEMENT

The Company uses a conservative approach to leverage and believes that a comfortable net debt/ EBITDA ratio should be below 2x or even within the range of 1–1.5x in the long run. As at 31 December 2023, the Company's leverage was comfortable, with the net debt/ EBITDA ratio standing at 1.2x.

When determining its borrowing requirements, the Company assesses the cost of borrowing from banks and

public debt markets, the amount and maturity available while striving to ensure that this fits into the Group's long-term debt reduction strategy. The choice of the currency of borrowings is based on the availability of currencies and the structure of the Company's revenue, about 70% of which was in foreign currency in 2023.

In line with the investment policy designed to meet PhosAgro's investor obligations and strengthen

its investment case, the investment budget shall not exceed 50% of planned EBITDA.

The record high capital investments and charitable expenses in 2023 did not affect the Company's leverage, which remained comfortably below the net debt/EBITDA target.



EUROBONDS

ISIN	XS2099039542	XS2384719402
Borrower	PJSC PhosAgro	PJSC PhosAgro
Issuer	PhosAgro Bond Funding Limited	PhosAgro Bond Funding Limited
Currency	USD	USD
Offering date	23 January 2020	16 September 2021
Maturity date	23 January 2025	16 September 2028
Issue value, USD mln	500	500
Including replacement bonds, USD mln	RU000A106G31 356.915	RU000A106G56 383.470

RUB-DENOMINATED EXCHANGE BONDS

ISIN	RU000A106516
Issuer	PJSC PhosAgro
Currency	RUB
Offering date	21 April 2023
Maturity date	17 April 2026
Issue value, RUB mln	20,000

CNY-DENOMINATED EXCHANGE BONDS

ISIN	RU000A1063Z5
Issuer	PJSC PhosAgro
Currency	CNY
Offering date	13 April 2023
Maturity date	9 April 2026
Issue value, CNY mln	2,000

ANALYST COVERAGE

PhosAgro is covered by analysts from leading Russian and international brokers.

Company	Analyst	Tel.
ATON	Andrey Lobazov	+7 (495) 213-03-37
Alfa Bank	Boris Krasnojenov	+7 (495) 795-36-12
BCS Global Markets	Kirill Chuyko	+7 (495) 213-15-26
Sberbank CIB	Georgiy Ivanin	+7 (495) 665-56-00
Sinara Financial Corporation	Dmitriy Smolin	+7 (916) 555-79-97
Veles Capital	Elsa Gazizova	+7 (495) 258-19-88, ext. 599
My Investments	-	-
Finam	Alexey Kalachev	+7 (495) 796-93-88, ext. 2357
Renaissance Capital		

DIVIDEND POLICY


PhosAgro is committed to striking an effective and reasonable balance between the payment of dividends and reinvestment of profit in further development.

Higher transparency and predictability of dividend payments are a priority for the Company as it seeks to ramp up its growth and strengthen its investment case.

All resolutions on the payment of dividends and the timing and amount of such payment are subject to approval by the General Meeting of Shareholders, based on recommendations provided by PhosAgro's Board of Directors.

When preparing recommendations for the General Meeting of Shareholders on any dividend payout (declaration), in addition to the current financial standing assessment, the Board of Directors takes into account the relevant provisions of PhosAgro's dividend policy whereby the amount of distributed dividends may range from 50 to over 75% (subject to PhosAgro's leverage ratio) of PhosAgro's consolidated free cash flow for the respective year under IFRS. At the same time, the amount of declared dividends should not be lower than 50% of adjusted net profit for the year under IFRS.

In light of the above-mentioned drain on liquidity and in accordance with PhosAgro's dividend policy, a decision was taken not to include the issue of profit distribution for 2023 on the agenda for the Board of Directors meeting where the Company's annual financial statements are to be discussed. This issue is expected to be included on the agenda for the Board of Directors meeting that will discuss the Company's 1Q 2024 performance. .

 The full text of the Company's Dividend Policy is available on the [Company's website](#)